

## Lindsay Hahl's and Ali Schneider's scripts for Teamzy

### Scripts FROM LINDSAY

PROSPECT REACHOUT ASSIGNMENT – Hello. I have an assignment this week to get 3 or more people on a video call with my business mentor. This is to help me expose as many people in my life as possible to what this new adventure that I am a part of. Are you willing to help me with my assignment and take a peek at what I'm doing and get on a 15 min video call?

EVENT INVITE #1 -- Hello how are you?? I was wondering if you might be able to do me a HUGE FAVOR??

EVENT INVITE #2 - Would you be able to help me with an amazing health event we have coming up here. It is my job to help fill the room up with more forward-thinking people such as yourself that want to learn more about how nutrition has such an impact on our everyday lives. What are your thoughts on being able to help a girl out?? I would love your help on accomplishing our goal of getting more health-conscious individuals in front of our speakers that have traveled in from so far away. What are your thoughts??

Healthy Start for Families STUDY #1 - I work with a company that is conducting the largest population study ever done on children and nutrition. We are looking for families who are open to learning how to take their nutrition to a healthier level. Would you be interested in more information?

Healthy Start for Families STUDY #2 - We ask that you and your child make a year commitment to this program because this is when we always see the best results. I am personally making a donation in your name for the success of your participation and will be eager to hear your positive feedback. How does this sound to you??

Healthy Start for Families STUDY #3- Thank you for being such a loyal customer. Your participation in our Healthy Starts program is helping our mission to inspire healthy living. My Team and I have a goal to enroll 25 new families in the program by the end of May. Would you be open to helping us gather more forward-thinking families like yourself?

INVITE TO A HEALTHY EATING CHALLENGE - Hello there!! I just wanted to touch base because we have another healthy eating challenge kicking off coming up here soon, and I was curious if you might like to join us this go around? Your energy would be such an asset in our group and I just know that you would love it!!! Are you up for a little accountability??

PROSPECT REACH OUT ASSIGNMENT - I have an assignment this week to get 3 or more people on a call with my business mentor. Part of that is to expose as many people in my life as possible, to what this new adventure is that I am a part of, are you willing to take a listen?

HOW TO TAKE THEM FROM SOCIAL MEDIA AND GET THEM ON A CALL - If I could tell you everything there is about this through text message I certainly wouldn't be doing this amazing program or opportunity justice, nor would you want to be involved with anything that I could explain in a couple sentences... usually if you're interested we set up a 15 minute video conference call so I can inform you of the details...fair enough??

FOR EXISTING CUSTOMERS WHEN PRODUCT IS SHIPPING OUT - Hello there!! I just wanted to reach out to let you know that your next order is due to ship out this upcoming month. If you need to change anything about your order in any way please do not hesitate to let me know, and if it sounds perfect, it will be headed your way! Thank you for being such a loyal customer you are truly blessing my family and I beyond measure :)

SHRED10 INVITE

HEY!!! I just wanted to reach out to you because I have been participating in a healthy eating challenge for a while now and I am looking to expand my group of amazing ladies. Of course your name came to mind because ( .....your energy is contagious) is this something you would be open to taking a look at?

From Ali Schneider

Follow-up Professional #1

Hey lady!!! I'm checking back in with you. I'm really good at what I do & part of that is being good at follow-up to make sure you know I haven't forgotten about you wanting more

information about our Shred10 program ☺ So I am going to continue to follow-up with you until we can connect again...can't wait to chat!

#### Follow-up Professional #2

Hey lady! Sorry we didn't get to connect on Tuesday. Please don't hesitate to tell me no on this if you don't think it's a good fit for your family. It's not going to hurt my feelings at all. This is all about you & your family ☺ I'm just the messenger here.

#### Follow-up Professional #3

Hey friend! You are totally ghosting me ☺ It's absolutely cool if now isn't the time for you to get started with Juice Plus. Seriously, don't worry about telling me if it's not for you. However, I know how ready you said you were to make these changes with your family so I'm just trying to be a good friend & follow-up. Let me know what you're thinking!

#### Infinite Life Invite

Hey lady!!! I have no idea if you would be interested or not but I am really committed to adding value to my community...if you would like to be added to our Infinite Life FB Group?!? We post lots of fun recipes, encouragement and just have lots of fun. If not no worries at all...your name popped up and I thought I would ask...have a good weekend ☺

#### HBD Follow-up

Hey also I have no idea if you would be interested or not but I am really committed to adding value to my community...would you like to be added to our Infinite Life FB Group?!? We post lots of fun recipes, encouragement and just have lots of fun ☺ If not no worries at all...just thought I would ask...it's a nice birthday gift ☺

#### Passion Project

Hey \_\_\_, I am doing something that I am really excited about. It may or may not be for you. Would you be open to checking it out?

#### Passion Project Follow - up

Hey \_\_\_, I am getting from you that you are not interested, and that's totally ok. I just want to let you know that I am not going to be contacting you again about checking out my passion project. I am going to cross you off my list. No hard feelings. No big deal. Shoot me a message sometime, let's keep getting to know each other. It is always great to hear from you.

#### 10 Day Customer Message

Hey \_\_\_! I wanted to make sure you are eating 2 fruit, 2 vegetable, and 2 berry capsules each day! Here are some tips to remember to take your JP+ and a list of experiences that are common during your first 4 months on JP+! You may not even feel a difference but I love that the research shows that the most powerful changes are happening at the cellular level. Please let me know if you need anything! (Customer Survey)

#### 30 Day Customer Message

Congratulations \_\_\_! It's been 30 days since you added JP+!!! Check out this video about how your genes change with Juice

Plus+! <https://player.vimeo.com/video/270080038> (Customer Survey)

#### 60 Day Customer Message

Hey \_\_\_! I'm so excited to see how you are doing with your JP+ J I know you had already experienced more energy the last time we connected.

Hi Kelly! I know you ordered the Trio Capsules and you are loving them. I thought you might be interested in learning more about our plant based shake. Here is a quick video about the ingredients (<https://player.vimeo.com/video/198128490>).

#### 90 Day Customer Message

Hey \_\_\_! What have you enjoyed most about taking Juice Plus+ for the last 3 months? (Revisit their Customer Profile and see if they had a specific expectation. Celebrate if that has been met.)

“Hey friend! I am checking in with you to see how you are doing with your JP+. I wanted to make sure you will be ready for more JP+ on \_\_\_\_. Please let me know if this date needs to be adjusted. If I don't hear from you I'll assume that you are ready for it to be shipped. I'm so thankful for my JP+ and wouldn't be one day without out so I don't want you to run out

